



WE NEED YOUR HELP! Please let us know how many items you plan to donate for the sale, we are trying to decide if an auction would work better than a garage sale. Please contact Sharon right away! Thanks!

BUILDERS ASSOCIATION GARAGE SALE

We are working on a Garage Sale to raise non-dues revenue, to partner with a charitable organization, such as the Boys and Girls Club and it could give you a tax deduction. This would be items you are storing that are still good, new and used (doors, windows etc. No Clothes Please). We are hoping to do this the end of April and will need volunteers to help organize. I will keep you updated on this.

After Eating
An Entire Bull,
A Mountain
Lion Felt
So Good
He Started
Roaring – A
Hunter Came
Along And
Shot Him. The
Moral Of The
Story – When
You're Full
Of Bull Keep
Your Mouth
Shut.



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VISIT OUR WEBSITE
www.lakeregionbuilders.com

2008 International Builders' Show

Registration for the 2008 International Builders Show is now open. With four exciting days full of ideas and products to help grow your business, this is the single most important building industry event to attend. Visit www.BuildersShow.com to register today!

BOARD? ANSWERS

1. RESOLUTIONS, 2. WARRANTY,
3. BACK HOE, 4. EDUCATION,
5. MORTGAGE 6. CONTRACT

MARK YOUR CALENDARS NOW!

2008 Home Show
March 29 & 30



A CUT ABOVE

Lake Region Builders Association

JANUARY 2008

A MONTHLY NEWSLETTER SERVING BECKER, OTTERTAIL, NORMAN, WILKIN AND MAHNOMEN COUNTIES

BUILDERS BUZZ

Seasons Greetings & Happy Holidays!

I'm writing my final letter as your president. Perry Nodsle will be taking over in 2008. I would like to thank all of my board members and all members that helped me this past year.



I would also like to thank Terry Lipp and Ferguson's for the great hospitality and bus ride to their show room. The food and their staff were great. Plus the wonderful bus ride up there.

Those of you who missed it missed a great time. Thanks again for sponsoring our monthly meeting.

You still have another chance at having a great time by coming to our Christmas party on Jan. 19th. Please let Sharon know if you can make it. Don't forget about our home show and tour of homes coming up soon.

I would like to welcome the new board members that will be starting in January. Jeff Boehm, Nick Green, Craig Isakson & Ross Gailfus.

I hope you had a wonderful Christmas and have a Happy New Year.

Mike Eidenschink
President

— Visit bam.org each week for up to date happenings —

BUILDERS ASSOCIATION OF MINNESOTA
525 Park Street, Suite 150
St. Paul, MN 55103
p. 1.800.654.7783 or 651.646.7959
f. 651.646.2860 www.bamn.org

Member **NAHB**
NATIONAL ASSOCIATION OF HOME BUILDERS
1201 15th Street, NW
Washington, DC 20005
p. 800.368.5242 or 202.266.8200x0
f. 202.266.8400 www.nahb.org



Our meeting on December 11th, 2007 was a first and one of the best General Meetings that the Lake Region Builders Association has had. Terry Lipp from Ferguson Bath, Kitchen and Lighting Gallery organized a bus trip with refreshments on the way to Fargo to their showroom, provided more great things to eat while we were there and then Steve Rakieten of Rakieten Sales, Inc. distributor for Grohe America Faucet line and Jacuzzi gave a very informative talk on the products that are available. Approximately 40 people attended the evening and many comments on how much they enjoyed seeing the Ferguson showroom were heard. Anyone that could not make the meeting should check it out if you have not been there. It is absolutely full of beautiful things, and the employees were the best. A big Thank You to Ferguson Bath, Kitchen & Lighting Galley. Pictured are LRBA members with Terry in the back row.

The following LRBA Board members will be completing their terms: Gene Hill, Ed Jutz, Jason Coley have agreed to remain for another term and Mike Eidenschink will become past President. Their service to the LRBA has been very much appreciated.

LRBA LEADERSHIP

PRESIDENT
Perry Nodsle
Nodsle Construction

VICE PRESIDENT
Al Clark
Al Clark Construction, Inc.

SECRETARY
TREASURER
Jason Coley
Don Tietz Construction

LRBA EXECUTIVE OFFICER
Sharon Westerholm

PAST PRESIDENT
Mike Eidenschink

BOARD OF DIRECTORS
Tim Roble
Lavelle Company

Ron Zayic
Zayic Concrete

Jeff Boehm
Paul Davis Restoration

Ross Gailfus
Schiller Insurance

2008 STATE DIRECTORS
Mike Eidenschink and Jason Coley

LEGAL ACTION COMMITTEE DELEGATE
Mike Eidenschink

Nick Green
Greens Plumbing & Heating

Craig Isakson
Crane Johnson
Lumber Company

MY VIEW

Sharon Westerholm, EO

There has been so many things going on and a lot more coming up. The days just disappear.

Our meeting for December held at Ferguson Bath, Kitchen & Lighting Gallery was fantastic. The meeting had one of the largest attendance in years. There were about 40 people there, some of which I was able to meet for the first time.

If you look at our Calendar, there is a lot more coming up too. The Board is also looking at a trap shoot and a golf tournament this summer. Anyone looking to be on one of these committees, give me a call.

Our new and improved Web site: www.lake-regionbuilders.com is up and running. Please go and check it out, look at your information on the directory and let me know of any corrections. Members now have an exciting opportunity to have an online brochure created that can be viewed by clicking a link on the directory. This is a good opportunity for members who don't have web site, but would like a presence on the internet. I will talk about that at the Annual Meeting & Christmas Party on January 19th. See you all there!



CALENDAR OF EVENTS

- at a glance
- January 10th** **January Board Meeting**
6:00 p.m. at Speak Easy
 - January 19th** **Annual Banquet and Christmas Party**
Sponsored by Nodsle Construction
 - February 12th** **Builders Table Top Night**
HOLIDAY INN POOLSIDE (Sponsors needed)
 - February 15th** **Builder/Contractor Continuing Education**
Speak Easy
 - March 11th** **Board Meeting Only**
6:00 p.m. at Speak Easy
 - March 29th-30th** **Annual Home & Garden Show**
Sponsor - Paul Davis Restoration & Remodeling
 - April 5th-6th** **Tour of Homes**
 - April 8th** **April Board & General Meeting**
 - April 26th** **Builders Garage Sale with Boys & Girls Club**
 - May 13th** **May Board & General Meeting**

BOARD?

unscramble the words...

1. SSOLTURNEIO
2. TRAANWRY
3. CAKB EHO
4. ACDUETNIO
5. GTAMOGER
6. CTOARTNC

answers on page 4

QUOTES - FROM A COWBOYS GUIDE TO LIFE:

"Life is simpler when you plow around the stump."

"The biggest troublemaker you'll probably ever have to deal with watches you shave his face in the mirror every morning."

"Generally, you ain't learnin' nothing when your mouth's a-jawin'."

MEMBER NEWS

■ WELCOME NEW MEMBERS:
I'LL TILE AND STONE
Representative: Troy Fingalson

STATE BANK & TRUST
Representative: Mark Hagedorn

■ THANKS FOR RENEWING:
Paul Davis Restoration & Remodeling,
Luxury Landscaping & Lawn Care,
Detroit Lakes Overhead Door Service,
Briard Construction, Karl Grefsrud
Construction, and ICS Energy Solutions.

CODE OF ETHICS

Members of the Home Builders Association subscribe to the following Code of Ethics

- Members shall constantly seek to provide better values for the customers they serve.
- Members shall at times share their knowledge with fellow members in the public in the best interest of those they serve.
- Members shall not obtain any business by means of fraudulent statements or by use of implications unwarranted by fact or reasonable probability.
- Members shall comply, both in spirit and letter, with rules and regulations prescribed by law and government agencies for health, safety and progress of the community.
- Members shall not perform a cause to be performed at any act which would tend to reflect on or bring into disrepute any party of the industry served by this association.

"To Promote Professionalism and to educate members and consumers on legislative issues, while fostering cooperative relationships for all stakeholders"

BAM NEWS

LOBBYING TAX DEDUCTION FOR THE 2008 BAM DUES

In 1993, the US Congress enacted the Omnibus Budget Reconciliation Act that contained provisions affecting trade associations. The act provided that taxpayers will no longer be able to deduct from their federal income taxes any portion of the association dues attributable to that associations "lobbying expenses" as an ordinary and necessary cost of doing business.

For 2008, Builders Association of Minnesota estimates that the non-deductible portion of state dues - the portion that is applicable to lobbying as defined by the federal government is 10%. Thus for members who pay BAM dues of \$170.00 in 2008, 10% or \$17.00 will not be eligible for deduction as a business expense.

Therefore, coupled with the NAHB non-deductible portion, a total of \$35.00 of state and national dues will not be eligible for deduction as a business expense. We, along with NAHB recommend that all local invoices of member dues contain adequate disclosure. Following is an example from NAHB that can be shown on the face of a dues billing invoice:

"Dues payments to (association name) are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to an exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NAHB and BAM, XX% of the total dues or \$35.00 is not deductible for income tax purposes."

Dont'

MISS THIS OPPORTUNITY!

The Lake Region Builders Association, along with sponsoring businesses, is starting an attendance drawing for great trips and prizes. Here's how it works, each month when you attend the monthly meetings you will put your name in the drawing. At the end of the year, we will have a drawing for great prizes.

PRIZES TO DATE INCLUDE:

- RESERVED SEATS FOR A 2008 TWIN'S GAME
Sponsored by Goodin Company
- MINNEAPOLIS GET-AWAY
Sponsored by KDLM
- TWO \$50 GAS CARDS
Sponsored by State Bank and Trust

More prizes will be added monthly. Attend your Association meetings... good food, valuable information, great networking and an opportunity to win wonderful prizes!

See you at every meeting!

Plan Ahead!

ANNUAL MEETING & CHRISTMAS PARTY

January 19th is the big night of the year when new board members come on and some of the members go off. The outgoing and incoming will be recognized at the meeting as well as ushering in the new President and V.P. There will be some awards too.

Social starts at 6:30; meeting at 7:00 to 7:30; with a catered dinner at 7:30.

Also, Tim Eggebraaten will begin the entertainment at 7:30. Door prize drawings at 9:30 and Moonlight Bowling starts at 10:00 p.m.

The evening's entertainment sponsor is Perry Nodsle of Nodsle Construction.

RSVP'S ARE NECESSARY, PLEASE CALL ME AT 218.847.0699 OR SEND IN YOUR FORMS.

Hope to see a big crowd!
Sharon

Main Floor Plan | Top View
06/28 | Eaton & Sons, Inc. | Wilmington 5 | 16

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